

Message Text

LIMITED OFFICIAL USE

PAGE 01 STATE 025569
ORIGIN STR-07

INFO OCT-01 EA-10 ISO-00 STRE-00 EB-08 /026 R

66011
DRAFTED BY STR:EJLAPP:BJB
APPROVED BY STR:EJLAPP
-----109422 010155Z /41
O 312035Z JAN 78
FM SECSTATE WASHDC
TO AMEMBASSY KUALA LUMPUR IMMEDIATE

LIMITED OFFICIAL USE STATE 025569

PASS AMBASSADOR WOLFF

FOL RPT GENEVA 01385 ACTION SECSTATE INFO BRUSSELS 30 JAN 78 QUOTE

LIMITED OFFICIAL USE GENEVA 01385

USMTN

USEEC

PASS STR ELECTRONICALLY
STR PASS CODEL

E.O. 11652: N/A
TAGS: ETRD, MTN
SUBJECT: ADAPTATION OF DELEGATION ORGANIZATION

1. IN LINE WITH DISCUSSIONS BETWEEN AMBASSADORS STRAUSS,
WOLFF AND MCDONALD IN GENEVA, THE ORGANIZATION OF THE MTN
DELEGATION IS BEING ADAPTED TO CARRY OUT ITS INTENSIVE,
DIRECT NEGOTIATING ROLE FOR THE SECOND PHASE OF THE TOKYO
ROUND IN LINE WITH THE ACCELERATED TIMETABLE ESTABLISHED
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 STATE 025569

ON JANUARY 23. THE ORGANIZATIONAL SHIFTS ARE BEING MADE
IMMEDIATELY TO BE IN EFFECT DURING THE SECOND PHASE FROM
FEBRUARY THROUGH JULY 1978. THE FUNDAMENTALS ARE OUT-
LINED BELOW.

2. GENERAL THRUST: ORGANIZATION WILL FOLLOW A STANDARD
MATRIX FORMAT OF PROVIDING BOTH FUNCTIONAL AND GEOGRA-

PHICAL PERSPECTIVES ON ALL KEY SUBJECTS. FUNCTIONAL ASSIGNMENTS WITH ONLY SLIGHT MODIFICATIONS AND REDEFINITION WILL REMAIN GENERALLY THE SAME WITH NEW GEOGRAPHIC ASSIGNMENTS BEING MADE ACROSS THE BOARD FOR ALL NEGOTIATING PARTNERS WITH WHOM WE WILL BE ACTIVELY CONDUCTING BILATERAL DISCUSSIONS.

3. COORDINATION: THE CENTRAL ELEMENTS FOR COORDINATING AND RECONCILING THESE DIVERSE PERSPECTIVES WILL BE THREE COMMITTEES AND A CENTRAL INFORMATION/ANALYTICAL CENTER OR "NERVE CENTER" FOR THE TOTAL DELEGATION. THE COMMITTEE WILL BE THE NEGOTIATING STRATEGY COMMITTEE, THE LDC RELATIONS COMMITTEE AND THE GENERAL STAFF COMMITTEE, ALL CHAIRED BY THE AMBASSADOR. THE FIRST TWO WILL BE RELATIVELY SMALL WITH LESS THAN HALF OF THEIR MEMBERS OVERLAPPING. THE INFORMATION/ANALYTICAL CENTER UNDER HARVEY BALE WILL BE THE CENTRAL POINT FOR READY ACCESS BY NEGOTIATORS TO (A) CENTRAL DATA BASE, (B) STATUS REPORTS ON BILATERAL NEGOTIATIONS AND MEETING RESULTS, AND (C) FACTUAL REPORTS AND INFORMATION RECEIVED CONCERNING NEGOTIATING PRIORITIES.

4. ADMINISTRATION/OPERATIONS: THE DCM, WILLIAM CULBERT, WILL CONTINUE TO DIRECTLY OVERSEE ADMINISTRATION AND OPERATIONS.

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 STATE 025569

5. FUNCTIONAL FOCUS: THE FOLLOWING UNITS WILL HAVE PREDOMINATELY A FUNCTIONAL FOCUS:

A. AGRICULTURE UNDER ERNEST KOENIG WITH GRAINS, MEAT AND DAIRY GROUPS.

B. AN ENLARGED BILATERAL GROUP COVERING TARIFFS, SECTORS, QUOTAS AND BILATERAL NTM'S UNDER JAMES MCNAMARA WITH HARVEY BALE AS HIS DEPUTY; ATTACHED TO THIS UNIT WILL ALSO BE THE GROUP OF SPECIAL TECHNICAL ADVISORS ASSIGNED BY THE USITC.

C. NTM CODES UNDER DOUGLAS NEWKIRK COVERING STANDARDS, SUBSIDIES/CVD, QR'S/LICENSING, CUSTOMS AND GOVERNMENT PROCUREMENT (AND WINE/GALLON COORDINATION).

D. TRADING SYSTEM UNDER JON HARTZELL COVERING SAFEGUARDS, FRAMEWORK AND POST-TOKYO ROUND CONCERNS.

6. GEOGRAPHIC FOCUS. PROVIDING GEOGRAPHIC FOCUS WILL BE A SERIES OF TEAMS COVERING THE 12 KEY NEGOTIATING PARTNERS, EACH WITH AN AREA COORDINATOR. THESE GEOGRAPHIC

AREAS ARE EC, JAPAN, CANADA, NORDICS, SWITZERLAND, AUSTRIA, AUSTRALIA, NEW ZEALAND, BRAZIL, MEXICO, INDIA AND EASTERN EUROPE. IN ADDITION, COUNTRY NEGOTIATORS, WHO WILL BE THE CHIEF SPOKESMAN FOR THE DELEGATION AND FREQUENTLY THE EXCLUSIVE ONE, ARE NAMED FOR 70 PLUS OTHER COUNTRIES. TENTATIVE INDIVIDUAL ASSIGNMENTS HAVE BEEN MADE AND THESE WILL BE CONFIRMED DURING THE COMING WEEK AS THE ACTUAL BILATERAL NEGOTIATING PLANS ARE WORKED OUT. THESE NAMES WILL BE FORWARDED AT THAT TIME.

7. OVERALL FOCUS: IN ADDITION TO THE FUNCTIONAL AND GEOGRAPHIC PERSPECTIVES, THERE WILL BE THREE UNITS WITH AN OVERALL FOCUS WITHIN THE DELEGATION. THESE WILL INCLUDE:

A. ADVISORY GROUPS/CONGRESSIONAL DELEGATIONS UNDER LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 04 STATE 025569

JEROME FORREST. THIS UNIT WILL HANDLE ARRANGEMENTS FOR VISITORS, BRIEF THEM, PROVIDE SPECIALIZED INFORMATION OF PARTICULAR INTEREST AND ARRANGE APPOINTMENTS OR SUPPLEMENTAL BRIEFINGS FROM OTHER MEMBERS OF THE DELEGATION AS NEEDED. IT WILL ALSO WORK CLOSELY WITH THE INFORMATION/ANALYTICAL CENTER TO MONITOR HOW THE NEGOTIATIONS ARE PROCEEDING FROM THE PARTICULAR VANTAGE POINTS OF ADVISORY GROUPS.

B. PUBLIC AFFAIRS UNDER ROBERT MEYERS IS RESPONSIBLE FOR PRESS, EVENTS, AND SPEECHES, AS WELL AS MAINTENANCE OF AN HISTORICAL RECORD OF THE NEGOTIATIONS.

C. COUNSEL AND LEGAL DRAFTING UNDER THOMAS GRAHAM.

8. TO PROVIDE A MAXIMUM OPPORTUNITY FOR JUNIOR OFFICERS TO PARTICIPATE FULLY IN THE NEGOTIATIONS, ALL SO DESIRING ARE BEING ASSIGNED AS COUNTRY NEGOTIATORS IN ONE OR MORE SITUATIONS IN ADDITION TO THEIR REGULAR ASSIGNMENTS, THUS GIVING THEM A SOMEWHAT BROADER VIEW OF THE TOTAL SCOPE OF THE TOKYO ROUND AND A PERSONAL DEVELOPMENT OPPORTUNITY TO CONDUCT INDIVIDUAL NEGOTIATIONS.

9. AS EVIDENT WITH ANY MATRIX ORGANIZATION, THE PRIMARY EMPHASIS WILL BE ON TEAM WORK WITH CONTINUAL EXCHANGES OF INFORMATION BETWEEN THOSE INTERESTED IN PARTICULAR SUBJECTS OR COUNTRIES. MOREOVER, THE VALUE OF IDEAS IN THIS ORGANIZATIONAL FRAMEWORK AND THE VALIDITY BEHIND THE REASONING OF INDIVIDUAL ARGUMENTS WILL OUTWEIGH HIERARCHICAL RANKING DURING THE PLURALISTIC REVIEW PROCESS. IN SUM, ALL MEMBERS OF THE DELEGATION WILL BE ORIENTED TOWARD COMPLETING SUCCESSFULLY THE ACTUAL NEGOTIATIONS OVER THE COMING MONTHS, AND NO DELEGATION MEMBER WILL HAVE EXCLUSIVE AUTHORITY OR PREROGATIVES OVER EITHER A FUNCTIONAL AREA OR A GEOGRAPHIC ENTITY IN CARRYING OUT THAT CENTRAL MISSION. MCDONALD
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 05 STATE 025569

UNQUOTE VANCE

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRADE, NEGOTIATIONS
Control Number: n/a
Copy: SINGLE
Draft Date: 31 jan 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE025569
Document Source: CORE
Document Unique ID: 00
Drafter: EJLAPP:BJB
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780047-0109
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t1978012/aaaaabae.tel
Line Count: 176
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 923b09e0-c288-dd11-92da-001cc4696bcc
Office: ORIGIN STR
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 4
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3708995
Secure: OPEN
Status: NATIVE
Subject: ADAPTATION OF DELEGATION ORGANIZATION
TAGS: ETRD, MY, US, MTN
To: KUALA LUMPUR MTN
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/923b09e0-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014